



Indigenous Defence Consortium

*Indigenous Business Engaging  
Australian Infrastructure*

*[idefcon.com.au](http://idefcon.com.au)*



# Value Proposition

*To break the back of poverty of Indigenous communities by developing Indigenous Entrepreneurs and growing sustainable businesses.*

*The Indigenous Defence Consortium (IDC) is a single point deployment project and account manager, providing a diverse range of services via its consortium partners, all of whom are Indigenous owned businesses. With a national footprint the IDC has proven capability in a range of direct and indirect procurement services to support large Defence and infrastructure projects. These services include building and construction, geospatial surveying, fixed plant maintenance, cleaning, fleet management, telecommunications cabling, security, personal protective workwear, commercial law services, IT procurement, labour hire, web, audio & video conferencing, photography to consulting services and corporate gifts.*

*The IDC provides a channel for our clients to engage with the Australian Indigenous business sector to enhance the overall competitiveness of their Supply Chain, whilst at the same time fulfilling their Indigenous engagement and policy requirements.*

*With over 60 Indigenous Supply Nation certified businesses the IDC offers value for money low risk solutions to our clients to engage with Indigenous business. Current clients of our partners include over 25 federal & state Government departments and 30 of Australia's top 100 companies.*

*As a participant in the ongoing Defence capability and infrastructure program, the IDC provides real long term capability building and jobs to Indigenous Australians including training and education to Indigenous youth via internship programs.*

# Benefits

## Client

- Strategy Advice
- BD Support with Specific Bids
- Community and Business engagement
- Marketing, Media, Communications
- Client Global activities
- Mitigate Risk - One stop shop
- Grow Indigenous offer in supply chain
- Support Client's downstream suppliers
- Regular spend and engagement reporting
- Grow Indigenous Business Capability
- Prequalification of IB's
- Aggregate Suppliers to deliver a service
- Help achieve RAP targets
- Incubate Indigenous businesses

## iDC

- Provide contracting opportunities
- Identify a pipeline of opportunities for forward planning
- Provide feedback on IDC performance
- Introduce IDC to Client's suppliers
- Coach and support the capability and capacity building of IDC businesses
- Exposure to key Defence Industry players
- Long term sustainable contracts

FED GOVT -> DEFENCE -> WHITEPAPER -> CASG-> E&IG  
 ← TEN YEARS →

**\$195 Billion**

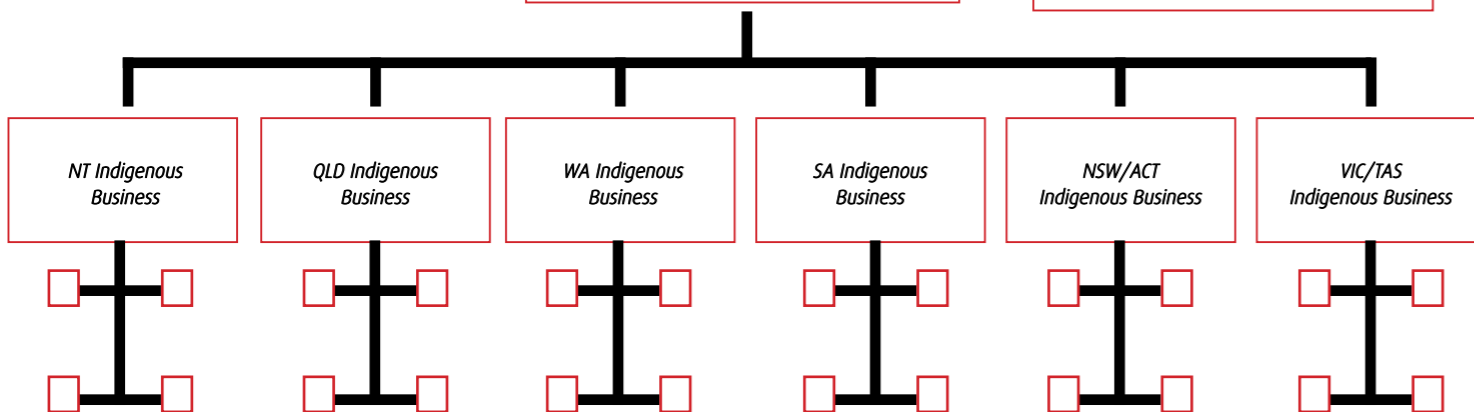


**\$7.8 Billion**



**Strategic Partners:**

University of South Australia  
 CareerTrackers  
 Clayton Utz  
 KPMG  
 Supply Nation  
 Defence Teaming Centre  
 Port Adelaide AFL Club  
 DIEESC -Defence Industry, Education Skills Consortium



**Project & Account Management Supply Chain Aggregator**

Products & Services Capability	Key Differentiators (USPs)	Quality Standards/Accreditations
<ul style="list-style-type: none"> <li>• Facility Services &amp; Support Services</li> <li>• Professional Services &amp; Admin</li> <li>• Civil &amp; Construction</li> <li>• Logistics &amp; Warehousing</li> <li>• Consumables, PPE, Workwear, Apparel &amp; Gifts</li> <li>• Graphics, Photography, Telephony &amp; IT (ERP, Systems Engineering)</li> <li>• Over 60 Indigenous Consortium Partners</li> <li>• Integrated multiservice provider with a national footprint</li> <li>• A Single point deployment project/account manager providing a diverse range of services</li> <li>• A Channel for our clients to engage with Indigenous Australia to enhance the overall competitiveness of their Supply Chain</li> </ul>	<ul style="list-style-type: none"> <li>• Fulfill DOD Indigenous engagement policy requirements</li> <li>• Fast &amp; easy single point deployment solution</li> <li>• Far reaching positive social impact.</li> <li>• Management of Indigenous Businesses in contractors Supply Chain.</li> <li>• A channel for Indigenous Australia to participate in long term Defence projects</li> <li>• Provide Indigenous youth with opportunities to participate in training &amp; internships in the Defence contracting community</li> <li>• Real long term Jobs to Indigenous Australians</li> <li>• A conduit for Indigenous Economic Development &amp; independence for communities &amp; families throughout Australia</li> </ul>	<ul style="list-style-type: none"> <li>• Management Systems ISO 9001, 14001 AS/ NZ 18001 OH&amp;S</li> <li>• Federal Safety Commission – Building &amp; Construction</li> <li>• Achilles supplier Certified to the resources sector</li> <li>• Protective Security Framework Compliant</li> <li>• AS 4421 Guards &amp; Patrols security</li> </ul>
		Strategic Partners
		University of South Australia, CareerTrackers, Clayton Utz, KPMG, Supply Nation, Defence Teaming Centre, Port Adelaide AFL Club, DIEESC -Defence Industry, Education Skills Consortium
	Consortium Partner Clients	Contact Details
	Naval Group, Boeing, BAE Systems, SAAB, ASC, Aspen Medical, Babcock, Grocon, CBA, Qantas, Accor, IAG, BUPA, Lendlease, FMG, Woolworths, Coles, Macquarie, BT Financial Group, JLL, Salmat, Foxtel, Johnson & Johnson Wesfarmers, Thiess, Federal Government Departments, State Government Departments & Local Councils	<p><b>Adam Goodes</b>                      CEO                      adam@idefcon.com.au</p> <p><b>George Mifsud</b>                      Director                      george@idefcon.com.au</p> <p><b>Luke Taylor</b>                      Manager - South Australia and Northern Territory                      luke@idefcon.com.au</p>

# Products & Services Capability

Facility Support Services	Professional Services & Administration	Civil & Construction	Logistics and Warehousing	Consumables, PPE, Workwear, Apparel & Gifts	Graphics, Photography, IT & Telephony
<ul style="list-style-type: none"> <li>• Integrated Facilities Management</li> <li>• Cleaning - commercial, office, retail, industrial, education</li> <li>• Security Services - guarding</li> <li>• Security Services - systems</li> <li>• Security Services - consulting</li> <li>• Waste management</li> <li>• Building and general maintenance</li> <li>• Landscaping &amp; horticultural services</li> <li>• Pump maintenance</li> <li>• Chemical Spill</li> <li>• Medical equipment</li> <li>• Test and tag</li> <li>• Fire suppression services</li> <li>• Fire equipment testing</li> <li>• Site furniture and work tool supply</li> <li>• Carpet and flooring Supply and install</li> <li>• Waterproofing</li> <li>• Building trades- Electrical, plumbing, carpentry</li> <li>• Solar Power - energy savings, analysis, design, install, consultancy</li> <li>• Handyman Services</li> </ul>	<ul style="list-style-type: none"> <li>• Procurement and Supply Chain management consulting and evaluation</li> <li>• Supply Chain analysis and Inventory optimisation</li> <li>• 2nd party supplier audits</li> <li>• Competency assessment &amp; Professional Body Sponsorship and certification</li> <li>• ISO certification services</li> <li>• Management systems, Quality, safety systems consulting &amp; training</li> <li>• Recruitment and labour hire</li> <li>• Accounting and commercial analysis</li> <li>• Financial Investigation and Validation services</li> <li>• Life-Cycle costing</li> <li>• Project costing services</li> <li>• Learning and Development - analysis, design, implementation, assessment &amp; administration</li> <li>• Reconciliation Action Plan development</li> <li>• Unconscious bias training</li> <li>• Cultural awareness training</li> <li>• Indigenous Cultural/ Heritage training</li> <li>• Fleet management</li> <li>• OH&amp;S audits and training</li> <li>• Employee Assistance Programs</li> <li>• Health and Safety services and systems</li> <li>• Management consultancy &amp; mentoring</li> <li>• Commercial law, Intellectual Property law</li> <li>• Managed print and office supplies</li> <li>• Brand development</li> <li>• Project Management</li> <li>• Artwork commissioning</li> <li>• Artwork sale and leasing</li> </ul>	<ul style="list-style-type: none"> <li>• Building &amp; Construction</li> <li>• Commercial, industrial, ports, airstrips</li> <li>• Geospatial &amp; construction Surveying</li> <li>• Heritage Surveys</li> <li>• 4D Project scheduling</li> <li>• Design &amp; planning</li> <li>• 3D laser Scanning</li> <li>• Demolition &amp; civil earthworks</li> <li>• Non-destructive digging &amp; tunnelling</li> <li>• Equipment hire &amp; leasing</li> <li>• Water proofing</li> <li>• Office fit outs</li> <li>• Office designs</li> <li>• Furniture Supply</li> <li>• Building trades – Electrical, plumbing, carpentry</li> <li>• Civil construction</li> </ul>	<ul style="list-style-type: none"> <li>• Ship &amp; barge loading</li> <li>• Shipping container supply, cleaning, repair &amp; processing</li> <li>• Warehousing</li> <li>• Materials handling</li> <li>• Forklift operation</li> <li>• Packing &amp; unpacking</li> <li>• Provision of labour/crew</li> <li>• Store-ready sortation</li> <li>• Scanning &amp; data entry</li> <li>• Bulk haulage</li> </ul>	<ul style="list-style-type: none"> <li>• Consumables</li> <li>• Workwear &amp; Apparel</li> <li>• Personal Protective Equipment</li> <li>• Artwork commission</li> <li>• Artwork sale and leasing</li> <li>• Awards and trophies</li> <li>• Corporate Gifts and welcome packs</li> <li>• Hair and beauty products</li> <li>• Promotions</li> <li>• Signage</li> <li>• Trade show booth design and construction</li> <li>• Trade consumables -hardware and tools</li> </ul>	<ul style="list-style-type: none"> <li>• Audio and Video Conferencing</li> <li>• Unified Communication</li> <li>• Web design, hosting and maintenance</li> <li>• App development</li> <li>• Multimedia</li> <li>• Photography and filming</li> <li>• Documentary Production</li> <li>• Videography</li> <li>• Telecommunications and data cabling</li> <li>• Graphic design and printing</li> <li>• Managed Print Services</li> <li>• Information Technology Support</li> <li>• IT professional Services</li> <li>• ERP Services – SAP, Oracle</li> <li>• Data configuration management</li> <li>• Systems and Software Engineering- Security, Architecture, Integration, testing and evaluation</li> <li>• Specialist Engineering – Communications Networking &amp; Geospatial systems development</li> <li>• Program and Project Management Services</li> </ul>
			<ul style="list-style-type: none"> <li>• Over 60 Indigenous Consortium Partners</li> <li>• Integrated multiservice provider with a national footprint</li> <li>• A Single point deployment project/ account manager providing a diverse range of services</li> <li>• A Channel for our clients to engage with Indigenous Australia to enhance the overall competitiveness of their Supply Chain</li> </ul>		



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